

# **WEST COAST THINK TANK 2012**



# **AGENDA**

# 8.30 am Registration & breakfast

### 9.00 am Welcome & opening remarks

Neil Stewart, editor-at-large, IR magazine

### 9.15 am Shareholder engagement: during and after the proxy season

- Governance hot spots in 2012
- Tracking the investor 'stewardship' movement
- Shareholder forums, director Q&A, virtual annual meetings and other new engagement channels
- Boosting proxy voting levels

#### **Session leaders**

**Cathy Conlon**, vice president of strategic development, Broadridge **Chris Evenden**, senior manager of investor relations, NVIDIA **Janice Hester-Amey**, portfolio manager, CalSTRS

# 10.30 am Refreshment break

# **D.45 am Web clinic: what's next for the internet, and why it matters**

- Quick-fire case studies of companies using social media to their advantage
- Measuring the reach of online communications
- Reporting to senior management on the costs vs benefits of social media
- Examples of using social media monitoring and other web analytics to identify trending topics

#### Session leaders

**Shel Holtz,** principal, Holtz Communications + Technology **David Putnam,** vice president of product management, StockTwits **Darin Wolter,** executive vice president of global sales, Marketwire

# 12.00 noon Lunch & networking

## 1.15 pm Questions for the sell side/questions about the sell side

- How to manage analysts when you have too many or too few
- Grading the effectiveness of sell-side firms and tiering access accordingly
- What do investors want from an investor day, a site visit or a non-deal roadshow?
- Using the sell side as a source of market intelligence

### **Session leaders**

Heidi Flaherty, vice president of finance and investor relations, Advent Software

Tara Dhillon, vice president of investor relations, NetApp

Kash Rangan, managing director, analyst & head of software equity research, Bank of America Merrill Lynch

### 2.30 pm Five buy-side trends to watch

- Increasing mobility of mandates
- Traditionally conservative funds looking for liquidity
- The explosion of ETFs and their effect on your stock
- Long-term shift to indexation
- Globalization of portfolios

#### **Session leaders**

Brian Matt, director of data strategy and analytics, Ipreo

Scott Williamson, managing director of iShares institutional client investment strategy, BlackRock

## 3.45 pm End of event